

# CURRICULUM VITAE

## Rodrigo PAILLACAR

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### PERSONAL DATA

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Date of Birth: 9 January 1976  
Place of Birth: Arauco - Chile  
Citizenship: Chilean  
Languages: Spanish (Native tongue), English, French  
Computer Skills: Office XP, FrontPage, EViews, STATA, SAS, LaTeX, Philcarto

### RESEARCH INTERESTS

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- Economic geography, international trade and regional development
- Labor economics and migration
- Economic and social development of Latin America and Asia

### EDUCATION

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2005- Ph.D. Student in Economics, University of Paris 1 Panthéon–Sorbonne.  
Thesis subject: “*Agglomeration Economies in Developing Countries*”,  
under the supervision of Pr. Thierry Mayer. Ph.D. Defense: December 2009.

2004- 2005 M.Sc. in International Economics, University of Paris 1 Panthéon–Sorbonne.

1994-1999 Agronomy, specializing in Agricultural Economics. *Pontificia Universidad Católica* of Chile. Magna Cum Laude (Ranking: 6 of 171).

#### **Others:**

2008 Summer School on Globalization and Development. Kiel, Germany (June 29 - July 6). Kiel Institute for the World Economy.

2007 CSIC Visiting Scholarship for a research in Seville at EEHA (July).

2003 Distance learning course “Institutional Evaluation of Public Sector Organizations”. Universitat Oberta de Catalunya (UOC), Spain. 45 hrs.

## PROFESSIONAL EXPERIENCE

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### Recent Activities:

- 2009 Consultant for OECD, Economics Department. Functions: Chapters on Educational Reform and Innovation Policy for the Economic Survey of Chile.
- 2008-09 Teaching Fellow (ATER) for the undergraduate courses "International Trade" and "Statistical Computing". U. of Paris 1.
- 2006-09 Participation in the research contract (ANR) "The dynamic of wages and globalization in China". (Responsible: Prof. Sandra Poncet)
- 2007 Consultant for ECLAC project "Differentiation and competitiveness of Latin American exports". Functions: Statistical Analysis, reports.
- 2007-2008 Research Assistant, CEPIL. Functions: Economic studies and development of databases of international trade (BACI, TradeProd, Market Potential).
- 2006 Teaching Assistant for the course "Development Microeconomics".

### Others:

- 2002 – 2004 Full time consultant at FAO of the UN. Santiago, Chile. Regional Office for the Latin America and the Caribbean (RLC). Functions:
- Elaboration of Strategic planning for RLC; Design of tools for analysis and intervention in regional development projects.
  - Missions. Petrolinas-Brazil (Implementation of a project supporting the "Zero Hunger" Programme); Dallas-USA (Presentation in the XXIV Congress of Latin American Studies Association).
- 1999 - 2002 Instructor and associate researcher in the Department of Agricultural Economics, *Pontificia Universidad Católica* of Chile. Functions:
- Teaching in Agricultural Economics; research and consulting in labor policy and improvement of labor productivity.
  - Research assistant (2001-2002), "Human resource strategies in agricultural firms" Project N° 1010764. Grant from CONICYT (National Commission for Science and Technology, Chilean Government).

## PUBLICATION RECORD

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### **Refereed Articles:**

FALLY, T., R. PAILLACAR and C. TERRA. "Economic geography and wages in Brazil: Evidence from micro-data". *Journal of Development Economic*, Accepted. 40 p.

VARGAS, G., R. PAILLACAR and W. FOSTER. 2002. "The role of firm characteristics in labor management: Evidence from case studies in large-scale Chilean Agriculture". [In Spanish] *Ciencia e Investigación Agraria*, 29(1):13-28.

VARGAS, G. and R. PAILLACAR. 2000. "Personnel recruitment and selection strategies of fruit companies in the Chilean central valley". [In Spanish] *Ciencia e Investigación Agraria*, 27(3):169-179.

### **Working Papers:**

"International market access and internal migration". (with L. Hering). 27 p. In revision.

"Market positioning of varieties in world trade: Is Latin America losing out on Asia?". (With N. Mulder and S. Zignago). CEPII Working paper 2009-09. 31 p. In revision.

"Market potential and worker heterogeneity as determinants of Brazilian wages". 30 p.

"How does market access shape internal migration? The Brazilian case". (With L. Hering). 38 p.

"Core/periphery patterns and determinants in the flow of knowledge workers: The case of economists" (With L. Page and P. Urwin). 22 p.

"An empirical study of the world economic geography of manufacturing industries (1980-2003)". 41 p.

"Footloose cities in *Terra Incognita*: Stability of Spanish urban system in the New World". 46 p.

### **Books / Chapters in book:**

VARGAS, G. and R. PAILLACAR. 2003. "Human Resources Management in Agribusiness" [In Spanish]. *In*: Fundación Chile. "Fundamentos de gestión". 456 p.

VARGAS, G. and R. PAILLACAR. 2002. "Strategic Management in Agribusiness" [In Spanish] Colección de docencia. Facultad de Agronomía. Pontificia Universidad Católica. 121 p.

### **Others (Review Articles, Notes, Articles in Proceedings):**

MAYER, T., R. PAILLACAR and S. ZIGNAGO. 2008. "TradeProd. The CEPII trade, production and bilateral protection database: Explanatory Notes".

FONTAGNE, L. and R. PAILLACAR. 2007. "China is shipping more products to the United States than Germany" [In English and French]. *La Lettre du CEPII* N° 270. CEPII.

PAVANI, F., J. ESPINOZA and R. PAILLACAR. 2003. "Characterization of the social capital in three Mapuche communities" [In Spanish] *In*: VIII Congress of the Chilean Agricultural Economics Association (Santiago, Chile). Universidad Católica. pp. 205-223.

VARGAS, G. and R. PAILLACAR. 2002. "Labor productivity in fruit production: Assessment tools" [In Spanish], *Agroeconómico*. Fundación Chile, 67:8-12.

VARGAS, G. and R. PAILLACAR. 2002. "Labor productivity in fruit production: Recommendations for improved human resources management" [In Spanish], *Agroeconómico*. Fundación Chile, 68:34-39.

VARGAS, G., O. PEDRAZA, R. PAILLACAR and J. ORTEGA. 2002. "Human Resource Management practices and firm performance in fruit production" [In Spanish], Unpublished working paper. Universidad Católica. 19p.

**Special Reports:**

2007. "Differentiation and competitiveness of Latin American exports". (With S. Zignago) For ECLAC-UN. Results in the book by ECLAC (2008) "Structural change and productivity growth, 20 years later. Old problems, new opportunities". (coordinated by J. L. Machinea). 328 p.

2003. "The decentralization process in FAO. Reflections on the pursuit of change: a status report from a regional perspective" (With A. Elgueta and J. Sepúlveda). For the FAO Regional Office. 38 p.

2001. "Manual de análisis de productividad laboral en fruticultura" (With G. Vargas). For Agrosuper Holding, Fruit Division. 58 p.

## **RESEARCH ACTIVITIES**

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**Referee Reports:**

*Economie Internationale, Journal of Development Economics.*

**Recent presentations:**

2009.

XI Conference on International Economics June 25-26 Barcelona, Spain.

SERC LSE Conference May 7-8 London, UK.

RIEF IXth Doctoral Meeting. April 23-24 Aix en Provence, France.

Cournot Doctoral Days April 1-2 Strasbourg, France.

Eighth GEP Postgraduate Conference. March 26-27. Nottingham, UK.

2008.

AFSE 57th Congress. September, 18-19. Paris, France.

Migration and Development Conference (World Bank). June, 26-28. Lille, France.

RIEF VIIIth Doctoral Meeting. January 31 - February 1. Barcelona, Spain.

2007.

Sixth GEP Postgraduate Conference. March 26-27. Nottingham, UK.

RIEF VIIth Doctoral Meeting. February 1-2. Rennes, France.

XII SMYE Conference. May 25-27. Hamburg, Germany.